



Theme for 2017:

# "Building on Momentum"

**BUILD TO RENT FORUM SCOTLAND**

Thursday 12th October 2017

Principal Hotel, 38 Charlotte Square, Edinburgh EH2 4HQ

9am - 5pm - followed by Drinks Reception

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## CONFERENCE PROGRAMME

8.15	Registration, Coffee & Networking	
9.00	Conference Welcome	David Jennings - Chairman, Movers & Shakers
9.10	Session 1: Keynote Address	Barry White - Chief Executive, Scottish Futures Trust
9.35	Session 2: Market Insights - How is the Market Shaping Up ?	Alastair Carmichael - Head of Real Estate Finance & PRS Lead, GVA
	What is the scale of opportunity? Who is investing?	Joshua Rose-Nokes - Senior Researcher, GVA
	What is happening on the ground?	
	What is driving the market?	
	Where is demand? What is in the pipeline?	
	Where are the hot spots?	
10.00	Session 3: Vital Statistics - The Rental Market in Scotland	Thomas Ashdown - Chief Executive, Citylets
	Overview of the rental market	
	Rental trends, by city & property type	
	Growth forecasts	
10.20 - 10.50	Coffee & Networking Break	
10.50	Session 4: Opportunity Knocks - Policy & Planning	Chair: Robin Blacklock - Managing Director - Dowbrae Property Consultancy
	Keynote - Overview - Planning Policy in Scotland	Ian Gilzean - Chief Architect, Planning & Architecture, Scottish Government
	Does Policy & Planning support BTR?	Richard Slipper - Senior Consultant Planning, Development & Regeneration, GVA
	What are the regularity challenges?	Eve McCurrich - Director, Whiteburn Projects Ltd
	Is planning consistent across Scotland?	Tracey Menzies - Real Estate Partner, Brodies LLP
	What barriers remain?	Barry Stalker - Head of Innovative Investments Team, More Homes Division, Scottish Government
11.50	Session 5: Opportunity Knocks - Investment Framework	Chair: Matthew Benson - Director, Rettie & Co
	Keynote - Overview - Attracting Investment to Scotland	Andrew Bruce - Head of Project Finance, Scottish Futures Trust
	How attractive is the investment framework?	Rick de Blaby - Executive Deputy Chairman, Get Living
	Are investors attracted to BTR in Scotland?	Lee Savage - UK Development Director, Moda Living
	Where are the opportunities?	Rebecca Lewis - Investment Director, PIP Capital
	What models are working?	George Cotterell - Vice President, Venn Patners LLP
	What barriers remain?	
12.45 - 14.00	Lunch & Networking Break	
14.00	Session 6: Case Study - Moda Living - Fountainbridge	Lee Savage - UK Development Director, Moda Living
14.15	Session 7: Emerging Trends 20:20 Presentations	
	The latest thing in Build to Rent:	
	Design	Russell Pedley - Director & Co-Founder, Assael Architecture
	Operations	Iain Murray - Managing Director, LIV Consult
	Technology	Fay Chester - Pre Sales Manager, UK & Europe, Yardi
	Branding	Lucy Smith - Partner Communication Design, HTA Design
15.00 - 15.30	Coffee & Networking Break	
15.30	Session 8: Investing in BTR in Scottish Cities	Chair: Nicola Barclay - Chief Executive, Homes for Scotland
	Where does BTR fit in housing the mix?	Andrew Kerr - Chief Executive, City of Edinburgh Council
	What are the cities doing to support / encourage BTR?	Patrick Flynn - Head of Housing and Regeneration, Glasgow City Council
	Why should investors invest in each city?	Mike Galloway - Executive Director of City Development, Dundee City Council

What relationship do the cities want / need with the private sector?

Derek McGowan - Head of Communities and Housing, Aberdeen City Council

**16.30 Session 9: - So what are the Prospects for BTR in Scotland ?** Chair: - Dr Edward Trevillion - Visiting Professor, Heriot Watt University

Summary key points

Nicola Barclay - Chief Executive, Homes for Scotland

Take-a-ways

Alastair Carmichael - Head of Real Estate Finance & PRS Lead, GVA

Next steps

Matthew Benson - Director, Rettie & Co

Robin Blacklock - Managing Director, Bowbrae Property Consultancy

**17.00 Conference Close** David Jennings - Chairman, Movers & Shakers

**17.05 Drinks reception**

*Programme may be subject to change*