



Theme for 2019:

"Build to Rent in Scotland - Still Game?"

Wednesday 9th October 2019

Radisson Blu Hotel
301 Argyle Street, Glasgow, G2 8DL
8.30am - 4.50pm - followed by Drinks Reception

Brought to you by: **MOVERS & SHAKERS**
PROPERTY NETWORKING FORUM

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Conference Partners: **getliving** **YARDI**

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CONFERENCE PROGRAMME

8.15	Registration, Coffee & Networking	
9.00	Conference Welcome	David Jennings - Chairman, Movers & Shakers
9.10	Keynote Address - Housing in Economic Growth	Annemarie O'Donnell - Chief Executive, Glasgow City Council
9.25	What about the market?	Dr John Boyle - Director, Research & Strategy, Rettie & Co
	Presentation - BTR Landscape - What Scale, Opportunity, Investment?	
9.40	BTR in Scotland a journey of discovery	Chair: Tracey Menzies - Real Estate Partner, Brodies
	Presentation 1 - Merchant City Glasgow	Rick de Blaby - Executive Chairman, Get Living
	Presentation 2 - Clydeside, Glasgow	Jean-Marc Vandevivere - Chief Executive, Platform
	Presentation 3 - Springside, Edinburgh	Lee Savage - UK Development Director, Moda Living
	Panel Session	
	What are the experiences of BTR developers in Scotland?	Rick de Blaby - Executive Chairman, Get Living
	How has the journey been so far?	Jean-Marc Vandevivere - Chief Executive, Platform
	What are the lessons learned?	Lee Savage - UK Development Director, Moda Living
	What are future ambitions?	Graeme Bone - Group Managing Director, Drum Property Group
10.30	Coffee & Networking Break	
11.00	Keynote Address	Kevin Stewart MSP - Minister for Local Government, Housing and Planning, Scottish Government
11.25	BTR belongs to Glasgow	
	Presentation - Helicopter tour of Glasgow...epicentre of BTR in Scotland	Patrick Flynn - Head of Housing & Regeneration Services, Glasgow City Council
11.35	Delivering Affordable Homes, Public, Private Partnerships	Chair: Angela Linton - Organisation Chief Executive, Hillcrest
	Panel Session	
	What do we mean by "affordable", affordable to whom?	William Kyle - Fund Director, PIP Capital, Residential Development & Investment, in Scotland
	How can affordable be delivered?	Ben Denton - Managing Director, L&G Affordable Homes
	Public Private Partnerships - how do they work, what can they deliver?	Karen Campbell - Senior Associate Director, Scottish Futures Trust
	What funding models, risk, reward?	Ann Leslie - Chief Executive, LAR Housing Trust
	Whats working, whats the way ahead?	
12.20 - 13.20	Lunch Break & Networking	
13.25	Latest Thinking? Design, Technology, Operating	
	Design -What is the latest thinking?	Sandy Morrison - Partner, HTA
	Technology - Where does it fit, what can it deliver?	Ramona Bawden - Residential Consultant, YARDI
	Operations - What have we learnt, what's working?	Gillian McLees - Head of BTR Operations, Rettie & Co
14.00	Policy in Action - is it working?	Chair: Robin Blacklock - Managing Director, Dowbrae Property Consultancy
	Panel Session	
	Where does BTR sit on the housing agenda?	Elaine Scott - Housing Development & Regeneration Manager, City of Edinburgh Council
	How effective is housing policy / planning in supporting BTR?	Derek McGowan - Head of Communities and Housing, Aberdeen City Council
	Where does affordable fit, what provision?	Lynsey Thomson - Team leader - Innovation Development & Project Management, Scottish Government
	Whats Working?	Patrick Flynn - Head of Housing & Regeneration Services, Glasgow City Council
	What needs to change?	
14.45	Coffee & Networking Break	
15.20	Making BTR Stack Up	Chair: Matthew Benson - Director, Rettie & Co
	What models are working?	Dan Batterton - Fund Manager - BTR, L&G IM Real Estate
	What returns, are being achieved / anticipated?	Rebecca Taylor - Managing Director of Long Harbour's BTR / Multifamily business, Long Harbour
	Who takes the risk?	Gwynn Thomson - Property Investment Director Sigma Capital Group
	Sources & types of finance and funding?	Robert McDonnell - Residential Fund Manager, Aberdeen Standard Investments
		Freddie Wonnacott - Investment Manager, M&G Real Estate
16.05	The Diversification of Build to Rent	Chair: Iain Murray - Director - BTR Consultancy (Europe), Liv Consult
	Is BTR a one-trick pony?	
	What is the rental bandwidth?	Gillian Lavety - Development Director - Scotland, Sanctuary Group
	What models are working?	Chris Dougray, - Director, Dougray Smith
	Mixed Communities, can they work?	Martin Ellerby - Head of New Business & Innovation, Placefirst
16.50	Conference Summary	David Jennings - Chairman, Movers & Shakers
17.00-18.00	Drinks Reception	