



**Theme for 2019:**

**"Build to Rent in Scotland - Still Game?"**

**Wednesday 9th October 2019**

The Radisson Blu Hotel  
301 Argyle Street, Glasgow, G2 8DL

8.30am - 4.30pm - followed by Drinks Reception

Brought to you by: **MOVERS & SHAKERS\***  
PROPERTY NETWORKING FORUM

In association with: **RETTIE**

Conference Partners: **getliving** **YARDI**

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**CONFERENCE PROGRAMME**

8.15	Registration, Coffee & Networking	
9.00	Conference Welcome	David Jennings - Chairman, Movers & Shakers
9.10	Keynote Address - Housing, Where it Fits in Economic Prosperity	Anne Marie O'Donnell - Chief Executive, Glasgow City Council *
9.25	What about the market?	Dr John Boyle - Director, Research & Strategy, Rettie & Co
	Presentation - BTR Landscape - What Scale, Opportunity, Investment?	
9.40	BTR in Scotland a journey of discovery ....	Chair: Tracey Menzies - Real Estate Partner, Brodies
	Presentation 1 - Merchant City Glasgow Rick de Blaby - Executive Chairman, Get Living	
	Presentation 2 - Clydeside, Glasgow Jean-Marc Vandevivere - Chief Executive, Platform	
	Presentation 3 - Springside, Edinburgh Lee Savage - UK Development Director, Moda Living	
	<b>Panel Session</b>	
	What are the experiences of BTR developers in Scotland ?	Rick de Blaby - Executive Chairman, Get Living
	How has the journey been so far ?	Jean-Marc Vandevivere - Chief Executive, Platform
	What are the lessons learned ?	Lee Savage - UK Development Director, Moda Living
	What are future ambitions ?	Graeme Bone - Group Managing Director, Drum Property Group
10.30	Coffee & Networking Break	
11.00	Policy in Action - is it working?	Chair: Robin Blacklock - Managing Director, Dowbrae Property Consultancy
	<b>Panel Session</b>	
	Where does BTR sit on the housing agenda?	Elaine Scott - Housing Development & Regeneration Manager, City of Edinburgh Council
	How effective is housing policy / planning in supporting BTR?	Richard Sweetnam - Chief Officer City Growth, Aberdeen City Council *
	Where does affordable fit, what provision?	Lynsey Thomson - Team leader - Innovation Development & Proj Mngment, Scottish Government
	Whats Working?	Patrick Flynn - Head of Housing & Regeneration Services, Glasgow City Council
	What needs to change?	
11.50	Delivering Affordable Homes, Public, Private Partnerships	Chair: TBA
	<b>Panel Session</b>	
	What do we mean by "affordable", affordable to whom?	William Kyle - Fund Director, PFP Capital, Residential Development & Investment, in Scotland
	How can affordable be delivered?	Ben Denton - Managing Director, L&G Affordable Homes
	Public Private Partnerships - how do they work, what can they deliver?	Karen Campbell - Senior Associate Director, Scottish Futures Trust
	What funding models, risk, reward?	Local Authority Representative TBC
	Whats working, whats the way ahead?	
12.30 - 13.45	Lunch Break & Networking	
13.50	BTR belongs to Glasgow ....	
	Presentation - Helicopter tour of Glasgow..epicentre of BTR in Scotland Patrick Flynn - Head of Housing & Regeneration Services, Glasgow City Council	
14.05	Latest Thinking? .... Design,Technology, Operating	Chair: TBA
	<b>Design</b> -What is the latest thinking? Sandy Morrison - Partner HTA	
	<b>Technology</b> - Where does it fit, what can it deliver? Georgie Drewery - Residential Account Manager, YARDI	
	<b>Operations</b> - What have we learnt, what's working? Gillian McLees - Head of BTR Operations, Rettie & Co	
14.35	Making BTR Stack Up	Chair: Matthew Benson - Director, Rettie & Co
	What models are working?	Dan Batterton - Head of BTR, Legal & General Investment Management
	What returns, are being achieved / anticipated?	Rebecca Taylor - Director Real Estate & Development & Investment Director, Long Harbour
	Who takes the risk?	Gwynn Thomson - Property Investment Director Sigma Capital Group
	Sources & types of finance and funding?	Rob McDonnell - Residential Fund Manager at Aberdeen Standard
15.20	Coffee & Networking Break	
15.50	The Diversification of Build to Rent	Chair: Iain Murray - Director - BTR Consultancy (Europe), Liv Consult
	Is BTR a one-trick pony?	Gary McNamara - Strategics Partnerships Director, Inspired Villages Group *
	What is the rental bandwidth?	Gillian Lavety - Development Director, Sanctuary Group
	What models are working?	Martin Ellerby - Head of New Business & Innovation, Placefirst
	Mixed Communities can they work?	Jake Chai - Senior Director of International Real Estate, Common
16.40	Keynote Address	Kevin Stewart, Minister for Local Government, Housing & Planning, Scottish Government Minister
17.00	Conference Summary	David Jennings - Chairman, Movers & Shakers
17.10-18.10	Drinks Reception	